## BALANCE SHEET

Quarter 1/2011

Unit: VND

III. Receivables	
Cash and cash equivalents	
Cash	í
1. Cash equivalents	
I. Short-term financial investments	
Short-term investments	<u>-</u>
2. Provision for devaluation of short-term security investments   129   (281,031,440)   (281   III. Receivables   130   6.878,572,645   4.236   1. Trade accounts receivables   131   2.916,388,187   1.735   2. Advances to suppliers   132   2.971,303,378   1.793   3. Short-term internal receivables   133   3.	
III. Receivables	,031,440)
1. Trade accounts receivables	
2. Advances to suppliers       132       2,971,303,378       1,793         3. Short-term internal receivables       133	
3. Short-term internal receivables	132,616
A. Receivable in accordance with contracts in progress   134	,132,010
5. Other receivables	
139   139	,914,162
IV. Inventories	-
1. Inventories	724 594
2. Provision for devaluation of inventories	í
V. Other short-term assets         150         3,322,747,859         7,130           1. Short-term prepaid expenses         151         2,387,658,856         6,856           2. VAT deductible         152         23,349,003	124,374
1. Short-term prepaid expenses	,652,464
2. VAT deductible       152       23,349,003         3. Tax and accounts receivable from State budget       154       -         4. Other short-term assets       158       911,740,000       273         B. LONG-TERM ASSETS (200=210+220+240+250+260)       200       277,451,649,603       276,841         I. Long-term receivables       210       -         1. Long-term receivables from customers       211       -         2. Capital receivable from subsidiaries       212       -         3. Long-term inter-company receivables       213       -         4. Other long-term receivables       218       -         5. Provision for long-term bad receivable (*)       219       -         II. Fixed assets       220       259,432,373,052       265,353         1. Tangible fixed assets       221       258,870,763,587       264,846         - Historical cost       222       399,805,477,263       398,512         - Accumulated depreciation       223       (140,934,713,676)       (133,665         2. Finance leases fixed assets       224       -         - Historical cost       225       -         - Accumulated depreciation       226         3. Intangible fixed assets       227       235,610,599       257<	,952,464
3. Tax and accounts receivable from State budget	-
4. Other short-term assets	
B. LONG-TERM ASSETS (200=210+220+240+250+260)   200   277,451,649,603   276,841     I. Long-term receivables   210   -	,700,000
Computation	
1. Long-term receivables from customers       211         2. Capital receivable from subsidiaries       212         3. Long-term inter-company receivables       213         4. Other long-term receivables       218         5. Provision for long-term bad receivable (*)       219         II. Fixed assets       220       259,432,373,052       265,353         1. Tangible fixed assets       221       258,870,763,587       264,846         - Historical cost       222       399,805,477,263       398,512         - Accumulated depreciation       223       (140,934,713,676)       (133,665         2. Finance leases fixed assets       224       -         - Historical cost       225       -         - Accumulated depreciation       226       -         3. Intangible fixed assets       227       235,610,599       257         - Historical cost       228       589,186,516       589         - Accumulated depreciation       229       (353,575,917)       (331         4. Construction in progress expenses       230       325,998,866       249	-
2. Capital receivable from subsidiaries       212         3. Long-term inter-company receivables       213         4. Other long-term receivables       218         5. Provision for long-term bad receivable (*)       219         II. Fixed assets       220       259,432,373,052       265,353         1. Tangible fixed assets       221       258,870,763,587       264,846         - Historical cost       222       399,805,477,263       398,512         - Accumulated depreciation       223       (140,934,713,676)       (133,665)         2. Finance leases fixed assets       224       -         - Historical cost       225       -         - Accumulated depreciation       226         3. Intangible fixed assets       227       235,610,599       257         - Historical cost       228       589,186,516       589         - Accumulated depreciation       229       (353,575,917)       (331)         4. Construction in progress expenses       230       325,998,866       249	
3. Long-term inter-company receivables       213         4. Other long-term receivables       218         5. Provision for long-term bad receivable (*)       219         II. Fixed assets       220       259,432,373,052       265,353         1. Tangible fixed assets       221       258,870,763,587       264,846         - Historical cost       222       399,805,477,263       398,512         - Accumulated depreciation       223       (140,934,713,676)       (133,665)         2. Finance leases fixed assets       224       -         - Historical cost       225       -         - Accumulated depreciation       226       -         3. Intangible fixed assets       227       235,610,599       257         - Historical cost       228       589,186,516       589         - Accumulated depreciation       229       (353,575,917)       (331)         4. Construction in progress expenses       230       325,998,866       249	
4. Other long-term receivables       218         5. Provision for long-term bad receivable (*)       219         II. Fixed assets       220       259,432,373,052       265,353         1. Tangible fixed assets       221       258,870,763,587       264,846         - Historical cost       222       399,805,477,263       398,512         - Accumulated depreciation       223       (140,934,713,676)       (133,665)         2. Finance leases fixed assets       224       -         - Historical cost       225       -         - Accumulated depreciation       226       -         3. Intangible fixed assets       227       235,610,599       257         - Historical cost       228       589,186,516       589         - Accumulated depreciation       229       (333,575,917)       (331)         4. Construction in progress expenses       230       325,998,866       249	
5. Provision for long-term bad receivable (*)       219         II. Fixed assets       220       259,432,373,052       265,353         1. Tangible fixed assets       221       258,870,763,587       264,846         - Historical cost       222       399,805,477,263       398,512         - Accumulated depreciation       223       (140,934,713,676)       (133,665         2. Finance leases fixed assets       224       -         - Historical cost       225       -         - Accumulated depreciation       226         3. Intangible fixed assets       227       235,610,599       257         - Historical cost       228       589,186,516       589         - Accumulated depreciation       229       (353,575,917)       (331         4. Construction in progress expenses       230       325,998,866       249	
II. Fixed assets         220         259,432,373,052         265,353           1. Tangible fixed assets         221         258,870,763,587         264,846           - Historical cost         222         399,805,477,263         398,512           - Accumulated depreciation         223         (140,934,713,676)         (133,665           2. Finance leases fixed assets         224         -           - Historical cost         225         -           - Accumulated depreciation         226         -           3. Intangible fixed assets         227         235,610,599         257           - Historical cost         228         589,186,516         589           - Accumulated depreciation         229         (353,575,917)         (331           4. Construction in progress expenses         230         325,998,866         249	
1. Tangible fixed assets     221     258,870,763,587     264,846       - Historical cost     222     399,805,477,263     398,512       - Accumulated depreciation     223     (140,934,713,676)     (133,665       2. Finance leases fixed assets     224     -       - Historical cost     225       - Accumulated depreciation     226       3. Intangible fixed assets     227     235,610,599     257       - Historical cost     228     589,186,516     589       - Accumulated depreciation     229     (353,575,917)     (331       4. Construction in progress expenses     230     325,998,866     249	496.253
-Historical cost         222         399,805,477,263         398,512           - Accumulated depreciation         223         (140,934,713,676)         (133,665)           2. Finance leases fixed assets         224         -           - Historical cost         225         -           - Accumulated depreciation         226         -           3. Intangible fixed assets         227         235,610,599         257           - Historical cost         228         589,186,516         589           - Accumulated depreciation         229         (353,575,917)         (331)           4. Construction in progress expenses         230         325,998,866         249	
- Accumulated depreciation         223         (140,934,713,676)         (133,665)           2. Finance leases fixed assets         224         -           - Historical cost         225         -           - Accumulated depreciation         226         -           3. Intangible fixed assets         227         235,610,599         257           - Historical cost         228         589,186,516         589           - Accumulated depreciation         229         (353,575,917)         (331)           4. Construction in progress expenses         230         325,998,866         249	
2. Finance leases fixed assets       224       -         - Historical cost       225         - Accumulated depreciation       226         3. Intangible fixed assets       227       235,610,599       257         - Historical cost       228       589,186,516       589         - Accumulated depreciation       229       (353,575,917)       (331         4. Construction in progress expenses       230       325,998,866       249	·
- Historical cost         225           - Accumulated depreciation         226           3. Intangible fixed assets         227         235,610,599         257           - Historical cost         228         589,186,516         589           - Accumulated depreciation         229         (353,575,917)         (331           4. Construction in progress expenses         230         325,998,866         249	-
3. Intangible fixed assets       227       235,610,599       257         - Historical cost       228       589,186,516       589         - Accumulated depreciation       229       (353,575,917)       (331         4. Construction in progress expenses       230       325,998,866       249	
3. Intangible fixed assets       227       235,610,599       257         - Historical cost       228       589,186,516       589         - Accumulated depreciation       229       (353,575,917)       (331         4. Construction in progress expenses       230       325,998,866       249	
- Historical cost         228         589,186,516         589           - Accumulated depreciation         229         (353,575,917)         (331           4. Construction in progress expenses         230         325,998,866         249	,359,189
4. Construction in progress expenses         230         325,998,866         249	,186,516
4. Construction in progress expenses         230         325,998,866         249	,827,327)
	,528,748
	-
- Historical cost 241 -	-
- Accumulated depreciation (*) 242 -	-
	,065,670
1. Investment in subsidiaries 251	
2. Investment in joint-venture 252 -	-
	,065,670
4. Provision for devaluation of long-term finance investment 259 -	-
V. Other long-term assets 260 11,132,972,851 4,121	,788,102
	,788,102
2. Deferred income tax assets 262 -	
3. Others 268 -	-
VI. Goodwill 269	
	,609,913

CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
A. LIABILITIES (300= 310+330)	300		242,954,999,722	221,424,032,511
I. Short-term liabilities	310		126,076,286,452	105,245,021,491
1. Short-term borrowing and debts	311		39,134,123,736	65,325,517,151
2. Trade accounts payable	312		16,509,994,148	12,914,156,208
3. Advances from customers	313		48,874,453,400	23,318,251,127
4. Taxes and liabilities to State budget	314		5,034,328,149	1,489,810,714
5. Payable to employees	315		1,821,898,971	26,985,866
6. Payable expenses	316		7,585,145,817	504,397,818
7. Accounts payables	317			
8. Payable in accordance with contracts in progress	318			
9. Other short-term payables	319		1,075,839,620	577,561,586
10. Provision for short-term liabilities	320			
11. Bonus and welfare fund	323		6,040,502,611	1,088,341,021
II. Long-term liabilities	330		116,878,713,270	116,179,011,020
1. Long-term accounts payables-Trade	331			
2. Long-term accounts payables-Affiliate	332			
3. Other long-term payables	333		686,410,000	460,030,000
4. Long-term borrowing and debts	334		116,050,190,705	115,550,190,705
5. Deferred income tax	335		-	-
6. Provision for unemployment allowance	336		142,112,565	168,790,315
7. Provision for long-term liabilities	337		-	-
B. OWNER'S EQUITY (400= 410+430)	400		211,278,552,740	196,589,277,402
I. Capital sources and funds	410		211,278,552,740	196,589,277,402
1. Paid-in capital	411		145,054,928,000	145,054,928,000
2. Capital surplus	412		-	-
3. Other capital of owner	413		-	
4. Treasury stock	414		(508,000)	(490,000)
5. Assets revaluation difference	415			
6. Foreign exchange difference	416		14,159,689	5,728,804
7. Investment and development fund	417		12,942,311,318	7,518,450,018
8. Financial reserve fund	418		6,954,520,598	3,953,186,598
9. Other fund belong to owner's equity	419		-	-
10. Retained profit	420		46,313,141,135	40,057,473,982
11. Capital for construction work	421			
II. Budget sources	430		-	-
2. Budgets	432			
3. Budget for fixed asset	433			
C. MINARITY INTEREST	439			
TOTAL RESOURCES	440		454,233,552,462	418,013,309,913

## **OFF BALANCE SHEET ITEMS**

Items	Code	Note	Ending Balance	Beginning Balance
Operating lease assets		24	0	0
2. Goods held under trust or for processing			0	0
3. Goods received on consignment for sale			0	0
4. Bad debts written off			1,064,940,469	1,064,940,469
5. Foreign currencies:			2,112.90	2,118.93
+ USD				
+ EUR				
6. Subsidies of state budget			0	0

## **INCOME STATEMENT**

Quarter 1/2011

Unit: VND

			Quarter 1		
Items	Code Note		Current year	Previous year	
1	2	3	4	5	
1. Sales	01		173,129,153,737	296,151,020,414	
2. Deductions	02				
3. Net sales and services	10		173,129,153,737	296,151,020,414	
4. Cost of goods sold	11		116,849,451,693	208,174,098,835	
5. Gross profit	20		56,279,702,044	87,976,921,579	
6. Financial income	21		5,196,946,679	5,932,504,436	
7. Financial expenses	22		6,613,211,669	17,253,346,266	
Include: Interest expense	23		6,613,211,669	17,011,959,903	
8. Selling expenses	24		458,570,100	436,830,958	
9. General & administrative expenses	25		3,716,034,747	9,026,985,983	
10. Net operating profit	30		50,688,832,207	67,192,262,808	
11. Other income	31		-	240,193,156	
12. Other expenses	32		182,168,129	343,911,852	
13. Other profit	40		(182,168,129)	(103,718,696)	
14. Profit or loss in joint venture	45				
15. Profit before tax (50=30 + 40)	50		50,506,664,078	67,088,544,112	
16. Current corporate income tax expenses	51		5,071,636,784	7,067,862,130	
17. Deferred corporate income tax expenses	52				
18. Profit after tax (60=50 - 51 - 52)	60		45,435,027,294	60,020,681,982	
18.1 Profit after tax of minorities	61				
18.2 Profit after tax of the parent company's shareholders	62	<b>_</b>	45,435,027,294	60,020,681,982	
19. EPS (VND/share)	70				

## **CASH FLOW STATEMENT**

Quarter 3/2011 (Direct method)

Unit: VND

•		** .	Accumula	ation
Items	Code	Note	Current year	Previous year
1	2	3	4	5
I. CASH FLOWS FROM OPERATING ACTIVITIES:				
Cash received from sale or services and other revenue	01		205,163,912,110	330,173,651,467
2. Cash paid for supplier	02		(142,210,213,275)	(211,885,934,816)
3. Cash paid for employee	03		(4,587,973,664)	(14,439,179,781)
4. Cash paid for interest	04		(6,613,211,669)	(17,588,335,065)
5. Cash paid for corporate income tax	05		(876,846,599)	(9,772,685,900)
6. Other receivables	06		3,365,494,603	7,653,321,957
7. Other payables	07		(20,483,907,499)	(19,211,350,150)
Net cash provided by (used in) operating activities	20		33,757,254,007	64,929,487,712
II. CASH FLOWS FROM INVESTING ACTIVITIES:				
Cash paid for purchase of capital assets and other long-term assets	21		(4,783,800,777)	(90,373,088,242)
Cash received from liquidation or disposal of capital assets and other long-term ass	22			186,000,000
3. Cash paid for lending or purchase debt tools of other companies	23		(20,000,000,000)	(37,670,848,450)
4. Withdrawal of lending or resale debt tools of other companies	24		2,087,153,135	24,287,415,911
5. Cash paid for joining capital in other companies	25		(264,237,462,239)	(13,500,000,000)
6. Withdrawal of capital in other companies	26		250,000,000,000	13,500,000,000
7. Cash received from interest, dividend and distributed profit	27		2,580,465,623	5,537,047,084
Net cash used in investing activities	30		(34,353,644,258)	(98,033,473,697)
III. CASH FLOWS FROM FINANCING ACTIVITIES:				
Cash received from issuing stock, other owners' equity	31			
2. Cash paid to owners equity, repurchase issued stock	32		(18,000)	(490,000)
3. Cash received from long-term and short-term borrowings	33		39,670,000,000	146,687,375,654
4. Cash paid to principal debt	34		(65,361,393,415)	(49,214,808,500)
5. Cash paid to financial lease debt	35			
6. Dividend, profit paid for owners	36		(21,354,874,500)	(18,985,117,800)
Net cash (used in) provided by financing activities	40		(47,046,285,915)	78,486,959,354
Net cash during the period (20+30+40)	50		(47,642,676,166)	45,382,973,369
Cash and cash equivalents at beginning of year	60		63,067,353,957	47,619,175,902
Influence of foreign exchange fluctuation	61		8,430,885	5,728,804
Cash and cash equivalents at end of year (50+60+61)	70		15,433,108,676	63,067,353,957